

# Bill Joos Entrepreneur Workshop

September 10, 2009

Sponsored by:

Entrepreneurs Foundation of Hawai'i

HiBEAM

Startup Capital Ventures

Goodsill Anderson Quinn & Stifel



## Agenda

1. Top Ten Mistakes in Business Plans
2. Perfecting Your Positioning
3. Perfecting Your Pitch
4. The Investor Meeting
5. A Tale of Two Boards



Bill in action



Lunchtime



John Dean addresses participants



Learning how to pitch